



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Welcome to the 2017 ASCO Oncology Practice Census!

Dear Oncology Colleague,

Since 2012, ASCO has conducted an annual census of oncology practices to identify trends in health care. Responses provide us with invaluable data supporting our work on behalf of the oncology community when we meet with federal agencies, Members of Congress, and other stakeholders in oncology care delivery and research.

With your help, the ASCO Practice Census has collected valuable information from nearly 13,500 oncologists practicing at 700 practices in over 2,100 sites nationwide.

Your participation is crucial to our understanding of your challenges. The data and insights we collect will be chronicled in ASCO's State of Cancer Care in America report and will help drive ASCO's policy and advocacy efforts.

Your participation in this survey is vital to the oncology community. If you have any questions, please contact ASCO at census@asco.org or 571-483-1763. If you would like to preview the survey prior to beginning, please request a copy by email at census@asco.org.

Sincerely,

Daniel F. Hayes, MD, FASCO
President, American Society of Clinical Oncology



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Survey Instructions

- To receive your Amazon Gift Card incentive, you must:
 - Complete all questions and hit "Submit" at the end.
 - Provide your name and email (the gift card we send is electronic and will be sent to your email address).
- To move backward or forward through the Census, use the "Prev" and "Next" buttons at the bottom of the page. Do not use the Back arrow on your browser, as this will cause you to leave the survey.
- If you need to leave the Census and finish later, you can return to where you were using the same link if you do it *from the same computer*. As long as you have not pressed the "Submit" button at the end, SurveyMonkey will remember that computer and start you exactly where you left off.
- Please answer all questions to the best of your ability. If you run into any problems, have questions of your own, or need to change an answer, please email us at census@asco.org.
- If you'd like to know more about how these data are used and presented, you can take a look at ASCO's [State of Cancer Care in America 2017](#).



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Respondent Role

* Please provide your name and practice information.

(This confirms existing ASCO data and will be where your incentive [if eligible] will be sent.)

Your Name

Practice

Address

Address 2

City/Town

State/Province

ZIP/Postal Code

Your Title

Email Address



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Respondent Role

* What best describes your role in your practice/institution (choose only one)?

- ☐ Administrator (not clinical)
- ☐ Physician – patient care
- ☐ Physician – administrative
- ☐ NP or PA – patient care
- ☐ NP or PA – administrative/management
- ☐ Nurse – patient care
- ☐ Nurse – administrative/management
- ☐ Other clinical role
- ☐ Other non-clinical role

If you chose one of the "Other" options, please specify your role:



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Ownership Type

* How is your practice/institution owned (i.e., who writes the checks)?

- ☐ Physician-owned practice or group (including multi-site network)
- ☐ Academic-owned practice (including state-funded institutions)
- ☐ Hospital or health system-owned practice, group, or outpatient department
- ☐ Government (Federal: Public Health System, Military, VA, etc. or State)
- ☐ Industry (do not work in a practice setting)
- ☐ Locum Tenens or Retired
- ☐ My practice is outside of the United States



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Government Site

How many oncologists (including hem/onc, med onc, gyn onc, ped hem/onc, surg onc, and rad onc) work at your organization? Please provide your answer numerically.

How many oncologists spend the majority of their time in the clinic providing direct patient care? Please provide your answer numerically.

How many oncologists spend the majority of their time in non-clinical activities, such as administration, teaching or research? Please provide your answer numerically.

Please select your work setting.

- ☐ Federal (include federal agencies such as NIH/NCI, public health system, FQHC, VA, military)
- ☐ State/County/City (include state/county/city agencies, public health/safety net hospitals; DO NOT include academic medical centers)
- ☐ Other (please specify)



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Industry

How many oncologists work at your organization? Please provide your answer numerically.



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Academic Affiliations with Private Practices

Please note: If your academic practice has multiple types of affiliations with private practices, ASCO is interested in your academic practice reporting ONLY on behalf of those private practices that are OWNED by your academic practice. Please exclude non-owned private practices from your responses that follow.

If your academic practice has non-ownership affiliations with one or more private practices, please provide the names of those practices and a practice administrator name and contact email so ASCO can follow-up to get responses for those non-owned private practices.



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Services

Please indicate which of these services are provided directly by specialized clinicians within your practice or institution, not by referral to specialists outside your practice or institution.

- ☐ Dispensing pharmacy
- ☐ Gynecologic oncology
- ☐ Palliative care
- ☐ Pathology
- ☐ Pediatric hematology/oncology
- ☐ Radiation oncology
- ☐ Radiology/Imaging
- ☐ Surgical oncology
- ☐ Surgery (General)
- ☐ Urology



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Sites of Care

* Does your practice/group have multiple sites of care? Include all locations where services are provided by oncologists.

Please note, your responses for the remainder of the survey should be based on your answer to this question.

- ☐ Yes, and I am providing data for all locations of the practice.
- ☐ Yes, but I am providing data for only some of the locations of the practice.
- ☐ No, my practice/group is a single location.



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Number of Locations Reporting

* Please indicate the number of sites/locations you are reporting for in this survey:



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Total Number of Locations

* Please indicate the total number of sites/locations of care in your practice:



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Site Changes

* In the last 12 months, has your practice/institution opened/closed/purchased/sold any sites of care (check all that apply)?

- ☐ Opened
- ☐ Closed
- ☐ Merged/Joint Venture
- ☐ Purchased
- ☐ Sold
- ☐ No change

If any, please indicate the number of sites that were opened, closed, merged, purchased, or sold (If you replied "No change" above, please leave blank.):



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Practice Pressures

* Please rank the top THREE greatest pressures your practice/institution (oncology division only) is currently experiencing.

	1st	2nd	3rd
Clinical research (i.e. accrual, funding, availability of trials, administrative and regulatory burdens, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Competitive pressures (i.e. competition with other oncology practices, hospitals, health systems, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Drug pricing	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Drug shortages	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Electronic Health Record implementation/Use	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Genomic testing (i.e., obtaining multiplex testing, interpretation of results, incorporation into Electronic Health Records, reimbursement for testing, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Increasing practice/facility expenses (i.e., staffing, equipment, overhead, leases, administrative expenses, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Local economic pressures (i.e., major employers closing, challenging economics, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Patient ability to pay	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Payer pressures (i.e., prior authorization, narrow networks, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Staffing issues (i.e., recruitment, retention, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

If you answered "Other," please specify:



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Payer Pressures

* Please rank the top THREE greatest payer pressures your practice/institution is currently experiencing.

	1st	2nd	3rd
Adjudication of claims	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Coverage denials and/or appeals	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Medical requests and/or audits	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Narrow provider networks	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Payer-required pathway programs	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Payment (e.g., timeliness, amount, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Peer-to-peer requests from medical directors	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Prior authorization	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Reporting burden (e.g., Merit-Based Payment Incentive System, etc.)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Restrictive formularies	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Step therapy/fail first	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

If you chose "Other" as one of your payer pressures, please specify:



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Provider Population

* Please provide the number of oncology professionals in each of the following categories whom your practice/institution employs.

Physicians specializing in adult hematology and/or medical oncology

Physicians in other oncology specialties (i.e., Gynecologic Oncology, Pediatric Hematology/Oncology, Radiation Oncology, Surgical Oncology, etc.)

Nurse Practitioners (All oncology specialties; Master's level or above)

Physician Assistants (All oncology specialties)



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Opioid Concerns

In the past 12 months, have patients with cancer in your practice reported difficulties with obtaining their opioid prescriptions at pharmacies?

- ☐ Yes
- ☐ No
- ☐ Unsure



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Opioid Concerns

Please select the most common problems patients with cancer have had with filling their opioid prescriptions:

- ☐ Pharmacy cannot fill prescription
- ☐ Capping on maximum dosage
- ☐ Limits on number of pills
- ☐ Local pharmacy doesn't have available
- ☐ Need for pre-certification
- ☐ Inability to e-prescribe these drugs
- ☐ Patients (or their designee) need to pick up printed Rx
- ☐ Prior Authorization required
- ☐ Other (please specify)

Please indicate how often your patients are reporting difficulties:

- ☐ Always
- ☐ Often
- ☐ Sometimes
- ☐ Rarely
- ☐ Never



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Opioid Concerns

To what extent are you concerned that new legal restrictions and/or treatment guidelines for opioid prescribing will cause under-treatment of cancer pain for patients in your practice?

- ☐ Extremely concerned
- ☐ Very concerned
- ☐ Moderately concerned
- ☐ Slightly concerned
- ☐ Not at all concerned



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Opioid Concerns

What are the most significant restrictions or guidelines contributing to under-treatment of cancer pain (check all that apply)?

- ☐ Government/State regulations (Including Prescription Drug Monitoring Program requirements)
- ☐ Institutional formulary restrictions
- ☐ Payer policies
- ☐ Treatment guidelines
- ☐ Other (please specify)



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Opioid Concerns

In the last 12 months, how has your practice's experience with patients abusing or misusing opioid medications changed (including misuse/abuse by patients themselves or distribution of prescription opioids to others)?

- ☐ Dramatically increased
- ☐ Increased
- ☐ No change
- ☐ Decreased
- ☐ Dramatically decreased
- ☐ Unsure or N/A



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Opioid Concerns

Has your practice taken any steps to prevent opioid misuse or over-prescribing?

☐ Yes

☐ No

If yes, please describe:



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Clinical Trial Participation

Over the past 12 months, did the number of patients accrued to oncology clinical trials by your practice/institution change in any of the following ways?

Select one response for each row.

	Increased the number of accruals on trials in the last 12 months	Did not change the number of accruals on clinical trials in the last 12 months	Decreased the number of accruals on trials in the last 12 months	Not applicable (Did not conduct trials in the past 12 months)
Federally-Funded Clinical Trials	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Industry-Funded Clinical Trials	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Trials from other funding sources (including university)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

If there were changes in accrual, please indicate the factors that influenced the changes. (Check all that apply. Leave blank if not applicable.)

- ☐ Availability of trials (more or fewer trials)
- ☐ Eligibility criteria (loosened or restrictive criteria)
- ☐ Funding (more or less funding)
- ☐ Patient willingness to enroll (more or fewer patients)
- ☐ Regulatory burden (paperwork)
- ☐ Staffing resources (more or limited staff including Investigator)
- ☐ Other (please specify)



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Interoperability of Electronic Health Records (EHRs)

Is your practice/institution (oncology division only) able to electronically integrate patient information from other practices or providers into your Electronic Health Record (i.e., without rekeying data, NOT only through uploading an image file or .pdf)?

- ☐ Yes, we are able to fully integrate information consistently
- ☐ Yes, although only partially or under select circumstances
- ☐ No
- ☐ Unsure



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Interoperability of Electronic Health Records (EHRs)

How often is there a charge to your practice/institution for obtaining this information?

- ☐ Always
- ☐ Often
- ☐ Sometimes
- ☐ Rarely
- ☐ Never



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Interoperability of Electronic Health Records (EHRs)

Is your Electronic Health Record able to transmit data to a clinical registry (or similar database)?

- ☐ Yes, we are able to fully transmit information consistently
- ☐ Yes, although inconsistently, only partially, or under select circumstances
- ☐ No
- ☐ Unsure



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Interoperability of Electronic Health Records (EHRs)

Please indicate the reasons your EHR is not able to transmit data to a clinical registry or similar database (check all that apply):

- ☐ Legal/Contractual (based on the contract with your Electronic Health Record vendor)
- ☐ Institutional policy
- ☐ Technical (e.g., your Electronic Health Record simply cannot perform this function)
- ☐ Cost (e.g. charge I am not willing to pay)
- ☐ Unsure
- ☐ Other (please specify)



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Interoperability of Electronic Health Records (EHRs)

If a patient requests an electronic copy of their Electronic Health Record data, are you able to send the patient information electronically?

- ☐ Yes, we can send all Electronic Health Record data (including summary of care)
- ☐ Yes, but we can send only limited Electronic Health Record data
- ☐ Yes, but only as an image or .pdf file
- ☐ No
- ☐ Unsure



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Interoperability of Electronic Health Records (EHRs)

Why is your practice/institution (oncology division only) not able to accommodate requests for electronic copies of EHR data? (check all that apply)

- ☐ Our Electronic Health Record does not support this functionality
- ☐ Our Electronic Health Record vendor contract prevents us from sending data externally
- ☐ Our patient portal restricts the data available
- ☐ We don't have a patient facing tool that allows this
- ☐ Unsure
- ☐ Other (please specify)



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Interoperability of Electronic Health Records (EHRs)

Has your practice/institution implemented, or does it plan to implement, Electronic Health Record technology certified to the 2015 Edition Health Information Technology (Health IT) Certification Criteria?

- ☐ Yes, we have implemented
- ☐ No, but plan to implement in time for 2018 MACRA/Medicare requirements
- ☐ Not planning to implement
- ☐ Unsure



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Interoperability of Electronic Health Records (EHRs)

Please explain why your practice/institution is not going to implement the 2015 Certification Criteria Electronic Health Record technology:



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

Does your practice accept Medicaid patients?

- ☐ Yes, in-state only
- ☐ Yes, in-state and out-of-state
- ☐ No



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

Why are you not accepting Medicaid patients?



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

Describe your current payer mix based on charges generated. Report a percentage for each category indicated using whole numbers 0-100. Total must equal 100.

Medicare (fee-for-service):

Medicare Advantage (HMO):

Medicaid (including Medicaid Advantage):

Private/Commercial (including Blue Cross Blue Shield, and other commercial insurance):

Uninsured/Self-Pay:



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

Please indicate the number of full-time-equivalent staff in your practice who are primarily devoted to prior authorizations or appeals to insurance companies.



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

Is your practice/institution prepared to report in the Medicare Merit Based Incentive Payment System (MIPS) for 2017?

- ☐ Yes
- ☐ No
- ☐ Unsure



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

How do you plan to submit your quality information to CMS?

- ☐ ASCO's Quality Oncology Practice Initiative (QOPI) registry or Qualified Clinical Data Registry
- ☐ Claims
- ☐ CMS web interface for large groups
- ☐ Electronic Health Record reporting
- ☐ Other registry/Qualified Clinical Data Registry

How many measures do you plan to report on in 2017?



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

Why is your practice not reporting in the Medicare Merit Based Incentive Payment System (MIPS) for 2017?



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

Does your practice have a quality improvement program?

☐ Yes

☐ No



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Coverage and Reimbursement

Please select all that apply to your quality improvement program:

- ☐ Identified leader or leadership structure with responsibilities to oversee quality measurement and improvement
- ☐ Dedicated staff (non-leadership) to implement quality improvement activities
- ☐ Physicians' compensation is tied to the program
- ☐ A routine process to measure quality (e.g. QOPI, EMR-derived data)
- ☐ A system to regularly review and discuss data on quality as a team
- ☐ Participation in reporting of data on quality external to your organization (e.g. CMS, commercial payers, accreditors)
- ☐ Training or continuing education program to teach quality measurement and improvement skills



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

ASCO Support for Practice/Institution

What can ASCO do to help you and/or your practice/institution?



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Practice TIN

Please provide your practice's taxpayer identification number (TIN).

ASCO uses this information only to connect your practice's responses across years. ASCO does not release any data that is identifiable to a practice.

(This response is optional.)



American Society of Clinical Oncology

2017 ASCO Oncology Practice Census

Submit Your Answers

Please remember to submit your answers ASCO's 2017 National Oncology Census using the button below.

Incentives will be emailed to the address you provided at the beginning of this survey a few weeks after the August 21, 2017 closing date.

Thank you for your participation in the 2017 ASCO Census. Results will be included in the 2018 State of Cancer Care in America report and will be found at www.asco.org/state-of-cancer-care.